



Ansley Golf Club

Club Manager Posting

The Club

Ansley Golf Club was founded in 1912, by developer Edwin P. Ansley. Originally planned to be a semi-private Club, but soon became a Member owned private club. The first full service Clubhouse was built in 1928. The clubhouse was enlarged many times over the years as the membership grew. More recently, Ansley Golf Club has had two exciting changes that improved the Club. In February 1999, Ansley Golf Club acquired Settindown Creek Golf Club, providing Ansley Members with both an in-town 9-hole golf course and an 18-hole championship golf course located just north of Atlanta in Roswell. Additionally, on November 12, 1999 Ansley Golf Club celebrated the opening of a \$10,000,000 Midtown Clubhouse. These two changes were the catalyst that helped grow the Club's membership to the level it is today. At the beginning of 2018, Ansley Golf Club serves 1560 members plus their families, with a peak season staff of more than 320 employees, and has annual revenues including initiation fees and dues of approximately \$19 million with Food & Beverage contributing \$4.1 million.

Ansley prides itself on being the foremost family centered club in the Atlanta area offering members two golf courses, eight clay tennis courts, two pools, fitness center, youth programs, and casual family, upscale adult and banquet event dining. The Clubhouses of 60,000 and 20,000 square feet are distinctly different. The Midtown clubhouse is lively year-round hosting fantastic Club events, private functions and dining. The Settindown Creek clubhouse serves as a compliment to the golf facility with limited food and beverage service and hosts small meetings, seasonal functions, and special golf outings.

Since 2012, when the Club celebrated its Centennial, many renovation and expansion projects have been completed and paid for totaling more than \$16 million at Ansley's Midtown and Settindown facilities. During the same period the Club has eliminated all debt and remains debt free today, which has put the Club in a very strong financial position. The Club also currently has a wait list for membership.

Over the years, the Club has been actively involved in the community and has hosted or sponsored activities, which reflect a true commitment to the values contained in the Mission Statement. The Club is a family-centric Club that has very active youth programs in golf, tennis, and especially swimming. The Ansley Swim Team, the Sharks, has won many league

championships. The Club also has a very active social program that includes a variety of small and large dining events. Due to the Club's excellent location in the heart of Midtown, the Club enjoys a busy banquet operation that serves reception and dinner functions from 20 up to 400 people. There are four restaurants at the Midtown facility, which include the Ansley Room, 1912 Grille, and Men's Grill and Pool Pavilion (Summer Season only). The Settindown clubhouse offers mainly lunch service, in addition to monthly special member dining events. The Club also has very active golf and tennis programs that include a full tournament schedule, which include outstanding food and beverage social events.

In addition, next July Ansley's Settindown Course will host the Georgia State Amateur Golf Championship for the third time in the last 12 years.

The Position

The Club Manager reports directly to the General Manager and oversees all food and beverage operations, security, housekeeping, etc. at both facilities. The direct reports to this position include the Executive Chef, Food & Beverage Director, Director of Catering, Catering Manager, Director of Security, two Dining Room Managers, and two Assistant Clubhouse Managers.

While there is flexibility regarding compensation, depending on candidate qualifications, the Club would anticipate a base salary commensurate with experience, along with a performance bonus, CMAA membership, and other standard benefits.

Candidate Profile

The position demands a progressive manager and proven leader, strong in all areas of hospitality and a person who is visible and approachable. Experience in managing a high-end service business with sufficient complexity such as Ansley is a must. Candidate should also be financially astute and demonstrate the ability to attract and retain a high caliber staff. They must be able to manage that staff efficiently and communicate well with members to maintain the best possible relationship between members and staff.

Specific Qualifications

- Minimum of 6 years in progressively more responsible club management and hospitality related positions resulting in his/her current position being that of a Clubhouse Manager or Assistant Manager at a large, prestigious club.
- Professional career "track record" of achievement and relative employment stability. Preferably the candidate should be active in the Club Managers Association.
- Excellent manager of people; leading others and inspiring staff to excel in member service; pronounced people sensitivities, especially as it relates to dealing with staff, members, surrounding community and vendors.
- Strong set of professional credentials in the broad hospitality areas, including fine

dining, a la carte dining, parties, special programs and events, wines and clubhouse décor with specific emphasis on consistent delivery of quality a la carte dining.

- Proven leadership qualities that include the ability to direct, coordinate and manage all Clubhouse areas of a full service country club.
- A personal appreciation for the ambience, culture, taste and expectations of club culture.
- Sound and current knowledge of human resources practices, including wage and hour laws, employment and discharge, equal employment, OSHA and the full range of employment benefits.
- Strong communication skills, both written and oral, with the distinct ability to function effectively before a wide variety of groups and forums. Communicating well with members is an essential part of this position.
- Strong business skills: planning, budgeting, financial management and administration.
- Demonstrated technological and systems skill sets.
- An evident knowledge of merchandising/marketing/promotion with a documented record of accomplishments in achieving increased member usage.
- Warm personality; engaging with a sense of humor; a positive attitude; a tireless work ethic and the ability to work well with all levels of the organization.
- Strong, supportive and stable personal life and be in good health.
- College graduate; Certified Club Manager or nearing the attainment of the CCM designation.

Interested candidates should send a well thought out cover letter and resume to Nick Markel at nmarkel@ansleygc.org.