



Cherokee Town & Country Club Sommelier Job Opportunity

Founded in 1956, Cherokee Town and Country Club is recognized as one of America's premier private clubs. Cherokee has two locations: the Town Club, which occupies the famed Grant Estate, is located on West Paces Ferry Road in Buckhead; and the Country Club, located near the Chattahoochee River in Sandy Springs. Cherokee prides itself on continuous improvement in everything it does and is committed to exceeding member expectations and providing consistently superior experiences to its members and their guests. Cherokee employs 500 in peak season and has total revenues of over \$34M. Cherokee is considered one of the largest clubs in the country yet possesses a family culture among its members as well as its staff. We have three restaurants as part of the Town Club including two casual dining experiences, the Grant Grill and the Tavern, as well as a fine dining experience, the Williams Room, and casual dining at the Country Club. For the past 6 years, Cherokee has been awarded "Wine Program of Distinction" by the CMAA International Wine Society. Our inventory includes just under 1,000 label's and an average inventory of 18,000 to 20,000 bottles.

Cherokee is seeking a Sommelier who will be responsible for creating and maintaining a well-balanced and in-depth wine collection for the members at the club. The Sommelier will train and provide wine education to all Food & Beverage and Banquet Staff. The successful candidate will be very visible to the membership and staff.

Main duties will include:

- **Knowledgeable:** As an educator and salesperson, the sommelier must have an extensive knowledge of wine
- **Communication:** At the heart of the establishment's operation he or she needs to be able to communicate with the staff, management, suppliers and the clientele. The sommelier needs to be quick to react to customer's complaints and unusual service situations
- **Approachable:** He or she should be approachable and able to share his or her knowledge with the staff and guests in a confident and professional manner
- **Service oriented:** He or she must be able to recommend wines to patrons and improve profits in order to meet financial targets
- Cultivates relationships with members by assisting with private dining, offering food and wine pairings, and making recommendations for personal events
- Ensures the all Food & Beverage and Staff is trained in proper wine service
- Collaborates closely with the Private Events team to help with wine selection for upcoming functions.
- Assists in planning and implementing training programs.
- Monthly Inventory and product ordering, maintain the wine inventory to suit all needs of the club including the Williams Room, the Main Bar, the Grant Grill, the Tavern, the Country Club, and all banquets

Qualifications:

- Must have Level 2 Sommelier certification or higher
- Must have 8-10 years of experience as a Sommelier or Beverage Manager in a Club or fine dining setting
- Must have working knowledge of food and wine pairings
- Must have experience developing, implementing, and maintaining training programs and initiatives.
- Must have previous experience in Hospitality
- Extremely personable, outgoing and passionate about delivering memorable experiences
- Superior supervisory and administrative skills to include training, budget preparation, and ability to effectively manage costs and inventory
- Must be computer literate with higher than average expertise in all Microsoft Office Suite such as Excel and inventory systems
- Point of Sale management experience
- Superior written and oral communication skills
- Maintains the highest of standards with an eye for detail

Preferred Qualifications:

Prior experience in a private club setting or luxury property

Reports To:

Town Club Manager

Direct Reports:

Assistant Sommelier and Beverage Steward.

Benefits for joining our team:

- Medical, Dental and Vision
- 401k
- Free meals while on duty
- Free parking
- Employee Golf available on most Mondays
- Employee Recognition opportunities
- Employee Appreciation Event
- Employee Scholarship Program

Cherokee Participates in E-verify and is a Drug Free Workplace.

Come and join our family!

Our organization has partnered with Talent Plus, a company that develops scientifically validated selection and development tools to identify the natural talents of our prospective employees.

To complete your application, we ask that you complete the following online assessment. This assessment will enable us to better understand your unique talents and how they align with our culture. The assessment will take approximately 25-30 minutes to complete.

[Talent Assessment Link \(https://prod-tbex.talentbankonline.com/TBEX/p/reg/cherokee\)](https://prod-tbex.talentbankonline.com/TBEX/p/reg/cherokee)