

Jacksonville Golf & Country Club

General Manager

Location

3985 Hunt Club Road
Jacksonville, FL 32224
<https://www.jaxgcc.com>

Age of Club

Established 1989

Number of Members

730

Club Ownership

Member-Owned

Gross Dollar Volume

\$6.4MM

Member Dues Income

\$3.1MM

F&B Gross Revenues

\$1.6MM

Club History

Jacksonville Golf & Country Club (JGCC) is a beautiful controlled access Club and private member-owned club consisting of 919 single family home ranging in price from \$300,000 to \$1,000,000+. Developed by Arvida the development welcomed its first residents in the fall of 1989. The first round of golf was played in November of that same year. In April of 1998, the club was turned over from Arvida's ownership and management to the Club membership. The equity membership allows club members to purchase a share of the ownership of the Club and its operations through the purchase of their home/property in Jacksonville Golf & Country Club. Non-equity memberships are also available in limited numbers and do not include a community property purchase. Currently the Club has just under 750 total members who are served in a well-appointed 26,000 square foot clubhouse.

Life in JGCC

"We love living here" is declared over and over again by residents of JGCC as they note how friendly everyone is and how easy it is to make new friends. Quality family time isn't a remote thought when you live at JGCC; it is a way of life. Walk your dog, splash around the pool, play golf, tennis, enjoy our culinary delights for breakfast, lunch and dinner or just walk or ride bikes through our beautiful neighborhoods.

Clubhouse Dining

Total clubhouse square footage is 26,000 sq. ft. that includes casual and formal dining areas as well as private rooms that are available for member functions.

Dining Spaces

	# of seats
Member Dining Room	75 + Veranda
Mulligans Bar	30
Down Under Café	16 Inside, 20 Outside

Private Rooms:

	# of seats
Main event space	180
Board Room	14
Library	10

Club Amenities

18 Holes of Clyde Johnston/Fuzzy Zoeller designed Championship golf course (that will undergo a 1.5 million dollar renovation this year) is a par 72, 6,892 yards long including driving range and

practice areas - a state of the art fitness center complete with cardiovascular and resistance machines, pilates, and daily exercise classes, 10 lighted Clay Tennis Courts with a nice pavilion adjacent to the Club playground and a junior Olympic sized heated swimming pool.

Brief Job Description

The position is for a GM/COO (Manager). The primary objective is for the Manager to be the “face of the Club” and to ensure that the goals and objectives set by the Board are met specifically as they relate to meeting and exceeding Members’ expectations, financial management, team development and upholding the Club culture, reputation, and Member quality standards. The Manager will provide visionary leadership to the Club staff, provide performance summaries to the Board on a quarterly basis, participate in Board of Governors meetings, participate in Standing Committee meetings and actively participate in the strategic planning process determined by the Board. The Manager will be visible and engaging with the Members during peak Member usage times. The Manager will also be visible to employees and foster an open-door TEAM culture.

Candidate qualifications

The successful candidate will ensure that the Club is consistently striving to provide the “best in its class” service and programs provided to Members and their guests. Additionally, proven ability to effectively communicate with all constituencies is critical; as is the ability to lead the staff, clearly understand and explain financial performance, with verifiable strengths in membership development and satisfaction, all aspects of club operations, club and staff communications, consistent and creative Member activities, and the ability to consistently achieve and exceed goals and objectives set forth by Board.

Candidate recommended requirements

- 4-year degree (Hospitality degree preferred)
- CCM designation and/or PGA Member with GM Certification
- 2-Years of Private Member Owned Country Club experience as a General Manager
- Verifiable background and experience in Food and Beverage
- Verifiable success in membership development and retention
- Outstanding staff development, communication, and training
- Outstanding references from prior Board Members/Owners
- History of developing management team members

Personal Conduct

- Conducts him/herself on and off Club property in a manner which reflects the integrity of JGCC and the high personal standards expected of the Club staff.
- Maintains the highest standards of professional appearance, dress and personal conduct so as to command the respect of the Club membership and staff.

Compensation Components

- The compensation will be competitive and consistent with Clubs in the southeast region of the United States similar to JGCC in size of membership and total revenue.
- Performance Bonus incentives up to 10% of the base salary
- Employee benefits (including health insurance and 401K plan)
- CMAA Education Benefits Provided
- Relocation allowance provided

Projected Starting Date May 2019

The Club will pay reasonable and customary expenses associated with the interview and relocation requirements.

The Club will offer an employment agreement to the successful candidate.

Please e-mail a cover letter, **resume** and **recent digital photo** to:

kevin@clubspecialists.com

For information on ClubSpecialists Intl. (CSI) please visit our website below:

www.clubspecialists.com

No Phone Calls Please