

# River Hills Country Club General Manager Valrico, FL

River Hills is a deed restricted, multi-village, controlled access community with 1162 single-family homes, common lands, surrounding an independently owned, private country club and golf course. The eastern side of the community is bordered by Hillsborough County purchased Environmental Lands Acquisition and Protection Program (ELAPP) lands. The purpose of ELAPP lands is the conservation and protection of environmentally unique, irreplaceable and valued ecological resources.

## Location

Hillsborough County, FL  
[www.riverhillscountryclub.com](http://www.riverhillscountryclub.com)

<b>Age of Club</b> Established 1989	<b>Number of Members</b> 460 (includes non-residents)	<b>Club Ownership</b> HOA-Owned
<b>Gross Dollar Volume</b> \$3,500,000	<b>Member Dues Income</b> \$1,600,000	<b>Food &amp; Beverage Income</b> \$850,000

## Club Amenities will include the following:

- 18-hole Championship Golf Course (Joe Lee Design)
- Driving Range
- 8 Har-Tru Tennis Courts
- Fitness Center
- Pool
- Practice putting/chipping complex

## Clubhouse Dining

Grill	Seats 40-50
Banquet Space	Seats up to 100
Banquet Space #2	Seats up to 50
Outdoor deck area	Seats 75

## Brief Job Description

The position is for a GM/COO (Manager). The primary objective is for the Manager to be the “face of the Club” and to ensure that the goals and objectives set by the Board are met specifically as they relate to meeting and exceeding Members’ expectations, financial management, team development and upholding the Club culture, reputation, and Member quality standards. The Manager will provide visionary leadership to the Club staff, provide performance summaries to the Board on a quarterly basis, participate in Board of Governors meetings, participate in Standing Committee meetings and actively participate in the strategic planning process determined by the Board. The Manager will be visible and engaging with the Members during peak Member usage times. The Manager will also be visible to employees and foster an open-door TEAM culture.

## Candidate qualifications

The successful candidate will ensure that the Club is consistently striving to provide the “best in its class” service and programs provided to Members and their guests. Additionally, proven ability to effectively communicate with all constituencies is critical; as is the ability to lead the staff,

clearly understand and explain financial performance, with verifiable strengths in membership development and satisfaction, all aspects of club operations, club and staff communications, consistent and creative Member activities, and the ability to consistently achieve and exceed goals and objectives set forth by Board.

### **Candidate recommended requirements**

- 4-year degree (Hospitality degree preferred)
- CCM designation a plus
- 4-Years of Private Member Owned Country Club experience as a General Manager
- Verifiable background and experience in Food and Beverage
- Verifiable success in membership development and retention
- Outstanding staff development, communication, and training
- Outstanding references from prior Board Members
- History of developing management team members

### **Personal Conduct**

- Conducts him/herself on and off Club property in a manner which reflects the integrity of RHCC and the high personal standards expected of the Club staff.
- Maintains the highest standards of professional appearance, dress and personal conduct so as to command the respect of the Club membership and staff.

### **Compensation Components**

- The compensation will be competitive and consistent with Clubs in the southeast region of the United States similar to RHCC in size of membership and total revenue.
- Performance Bonus incentives up to 10% of the base salary
- Employee benefits (including health insurance and 401K plan)
- CMAA Education Benefits Provided
- Relocation allowance provided

### **Anticipated Starting Date     September 15, 2019**

The Club will pay reasonable and customary expenses associated with the interview and relocation requirements.

The Club will offer an employment agreement to the successful candidate.

Please e-mail a **cover letter**, **resume** and **recent digital photo** to:

[kevin@clubspecialists.com](mailto:kevin@clubspecialists.com)

Owner's consultant is Club Specialists Intl. For more information on Club Specialists Intl. (CSI) please visit our website below:

[www.clubspecialists.com](http://www.clubspecialists.com)

**No Phone Calls Please**