



General Manager Profile:
Spring Hill Country Club
Tifton, Georgia

The General Manager (GM) Opportunity at Spring Hill Country Club

An exceptional opportunity exists for a candidate with a successful track record of accomplishment, leadership, and high-quality operations management experience in private / semi-private clubs, hotels, high-end restaurants, or resorts. We are conducting a search for a General Manager at Spring Hill Country Club in Tifton, GA. The successful candidate will be an integral and critical part of a high-performing team at this growing Club, one which boasts one of the top golf courses in South Georgia, with a quality work environment and a goal of ensuring consistently positive experiences for members and guests that exceed expectations.

About Spring Hill Country Club

Spring Hill opened in 1965 and has been an integral part of Tifton and the surrounding areas ever since. Its history is uniquely entwined with the historical development of turf and turf management that has become a major focus both educationally and industrially in Tifton and surrounding areas including the numerous Tif grasses which dominate golf courses in warm weather climates around the world.

Spring Hill Country Club has a wonderful history full of small town tradition and new south heritage. It is the home course of Nancy Bowen, winner of the 1995 ANA Inspiration “The Dinah Shore” and David Denham, winner of the 2004 Georgia State Amateur and 2017 Georgia State Mid-Amateur. The club annually hosts the TiftGreen Fourball each spring. It has hosted the Georgia State Amateur, the GHSA 7A State Championship, and many other tournaments.

Spring Hill Country Club Overview

- 281 Active members – including over 50 new members in the last year
- Over \$1 Million Annual Gross Volume
- Recently Renovated Kitchen with New Equipment
- Established Greens Superintendent with Extensive Experience
- The Club is a 501 (c)(7) owned by the Membership.

General Manager (GM) Position Overview

The GM is responsible for the general operations of clubhouse functions, most importantly to food and beverage but also including the food and beverage aspect of golf events in coordination with the Golf Professional and all other special member events and any other duties deemed necessary by the Board of Directors. He/She will also prepare an annual capital and operating budget with the help of the Greens Superintendent and Golf Professional on an annual basis for approval by the Board of Directors. Managing the performance of this budget will be the responsibility of the GM throughout the year for all aspects except for the budget of the Greens Superintendent. He/She will develop an awareness of the "club culture" and is responsible for the dissemination of hospitality, friendliness and goodwill among members, guests and staff.

His/Her goal is always to help members and guests enjoy the facilities and events of the Club. The General Manager reports directly to the Board of Directors. The GM hires, trains, evaluates, and supervises all clubhouse personnel. This position also ensures that all subordinate employees are regularly trained and certified in areas that help guard the safety and wellbeing of our members, guests and other employees including, but not limited to responsible alcohol service, safe food handling, etc. The GM oversees and approves all payroll, labor costs, and payouts for the Club. The GM oversees inventory management throughout the Food and Beverage department and completes periodic inventories to maintain par levels.

Direct Reports: All Staff except for the Greens Superintendent and his Staff.

Candidate Qualifications

A minimum of five years of progressive leadership and management experience as a Food & Beverage Director, Clubhouse Manager, or Assistant Clubhouse Manager in a well-regarded private Club or high-end resort.

A team leader who brings out the best in others by setting clear goals and expectations.

Ability to continue the growth of the club through community outreach including a strong social media presence for the Club.

Ability to develop SOPs and training programs for all Club operations.

Ability to effectively interact with members, guests, and team members at all levels of the organization.

Strong financial skills and budgeting acumen.

Has a professional appearance and expects the same from his or her staff.

Point Of Sale experience considered a plus.

Strong food and beverage knowledge and experience.

Solid understanding of a la carte and banquet revenue generation and cost controls.

An outgoing and positive personality, strong work ethic and communication skills. It is important that the General Manager be the public face of Club operations.

A Bachelor's Degree from an accredited college or university, preferably in Hospitality Management or Business is considered a plus.

Salary

Salary is commensurate with qualifications and experience. In addition, performance-based incentives will be considered. Further, the General Manager would be an honorary member and his/her family would have all the benefits of club membership.

Inquiries

IMPORTANT: Interested candidates should submit resumes along with a detailed cover letter which addresses the qualifications and describes your alignment/experience with the position by email to the Board of Directors.

Please send resume and cover letter to club vice president, J. L. King, at JL@KingTrialLaw.com.