

COME JOIN OUR TEAM!  
The Georgian Club (Atlanta)  
<http://www.georgianclub.com/>

**The Georgian Club in Atlanta** is looking for an experienced Membership Director.

The Membership Director is responsible for membership sales and public relations in the Club while working closely with the General Manager and the V.P. of Marketing in developing membership programs and annual marketing strategies. In addition to obtaining and maintaining optimal membership, the position is equally responsible for responding to membership needs. On a daily basis, the Membership Director serves as the liaison between membership and management/operations of the Club. The Membership Director is responsible for achieving annually budgeted sales figures and for controlling expenses within the membership area of the operations budget.

The position of Membership Director is a highly visible and responsible position with duties that are to be carried out with limited supervision. The Membership Director ensures that club is represented in accordance with the policies and procedures set forth by Futren Corporation.

The candidate for this position should possess outstanding human relations skills, be articulate, be a good listener, and have the ability to communicate both verbally and in writing with a wide range of personalities and interest groups. The applicant must be poised and well-groomed in a manner appropriate to an elegant Club environment.

The position requires excellent organizational and time management skills, along with the ability to coordinate details and prioritize work on a daily and weekly basis. A memory for names and faces is essential. Prior sales experience or sales training is required. The position requires the ability to be both hospitable and persuasive, with the ability to create need and desire for Club membership thereby leading prospective members to closing.

The candidate should have a Bachelor's Degree from an accredited college or university with major emphasis in sales, marketing, public relations, psychology or sociology and a minimum of two years working experience in sales, marketing or public relations in the private club, hospitality or related industry. In lieu of that, the person may possess an Associate Degree or equivalent from an accredited institution of higher education with major emphasis in sales, marketing or public relations and five years of applicable work experience in the private club, hospitality or related industry.

The flexibility to work evenings, weekends and holidays is essential.

*\*Only serious candidates, please. Send cover letter and resume to [jobs@futren.com](mailto:jobs@futren.com)*

**Futren Corporation is a participant of E-Verify. Futren is an Equal Opportunity Employer and a Drug Free Workplace.**